

Message Text

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PAGE 01 STATE 101389

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INFO OCT-01 ISO-00 EB-11 COME-00 EUR-25 DRC-01 RSC-01 /053 R

DRAFTED BY EA/EP:AGEBER:MRG

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EA/IMS:MR. NOONAN

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R 152204Z MAY 74

FM SECSTATE WASHDC

TO AMEMBASSY JAKARTA

UNCLAS STATE 101389

E.O. 11652: N/A

TAGS: BEXP, ID

SUBJECT: AMERICAN COMPANY REQUEST EMBASSY SUPPORT WITH PLN

REFS: STATE 36070, JAKARTA 2696

1. WE WERE AGAIN CONTACTED BY SYSTEMS CONTROL INC. REPRESENTATIVE INFORMING US THAT BRITISH FRONTRUNNER FOR IBRD FINANCED SURVEY OF JAVA ELECTRIC POWER SYSTEM HAS BEEN ELIMINATED ON GROUNDS THAT THEIR PROPOSAL DOES NOT INCLUDE TRAINING OF INDONESIAN PERSONNEL. SYSTEMS CONTROL AND ITS BELGIAN PARTNER BELIEVE THAT COMPETITION IS AGAIN WIDE OPEN AND THAT THEY MAY HAVE A GOOD CHANCE SINCE THEIR BID INCLUDES COLLABORATION WITH INDONESIAN CONSULTANT FIRM P.T. BUDESCO. IN FACT, OF 179 MAN-MONTHS PROPOSED, P.T. BUDESCO WOULD DO 36 1/2 AND THIS WOULD INCLUDE TRAINING OF INDONESIAN PERSONNEL BOTH IN EUROPE AND U.S.

2. UNLESS EMBASSY PERCEIVES OBJECTIONS, WE WOULD SUGGEST THAT EMBASSY MAKE RENEWED REPRESENTATIONS. WE ARE TOLD BELGIAN EMBASSY PREPARED TO DO SAME. RUSH

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